

Send RFPs to rfp@customdesignbenefits.com

Thank you for the opportunity to provide this proposal. Furnishing **ALL** the information and items below will facilitate a timely and accurate response from Custom Design Benefits.

Information about the Broker		Information about the Group	
<ul style="list-style-type: none"> ✓ Agency/Producer Name ✓ Phone Number ✓ Producer Email Address 	<ul style="list-style-type: none"> ✓ Agent of Record (Yes or No) ✓ Broker Compensation (PEPM) 	<ul style="list-style-type: none"> ✓ Name of Group ✓ Complete Mailing Address ✓ Total Number of Employees 	<ul style="list-style-type: none"> ✓ Effective Date ✓ Industry or SIC Code ✓ Tax ID
Information Required for the RFP			
<ul style="list-style-type: none"> ✓ Current Administrator/Carrier (If TPA, provide network utilized and Stop-Loss carrier) ✓ Census MUST INCLUDE: DOB, Gender, Plan Election (if more that 1 plan is offered), Coverage Election (single, EE+1, etc.), Home Zip Code ✓ Current Plan Designs and historic plans if major benefit changes have occurred 			
Type of Quote Requested: <input type="checkbox"/> TrueCost <input type="checkbox"/> Traditional <input type="checkbox"/> National Network: CIGNA			
Fully Insured – Less than 100 employees	Fully Insured – More than 100 employees	Self-Funded – With Carrier	Self-Funded – With TPA
<ul style="list-style-type: none"> ✓ 2-3 years of fully insured premiums ✓ HR Risk Questionnaire ✓ Individual Health Statements (any carrier as long as forms provide detailed medical questions) ✓ Renewal from carrier (when available) ✓ Does employer fund HSA or HRA? If yes, provide details. If HRA, provide utilization reports ✓ FOR HIP PROSPECTS: HDHP options from fully insured market – \$5000 Deductibles or higher work best. 	<ul style="list-style-type: none"> ✓ 2-3 years of fully insured premiums ✓ 24-36 months of monthly claim data with monthly enrollment ✓ Large Claimant Reports with diagnosis; run with time frames consistent with the monthly reports ✓ Large Claim reports should be provided in 12 month increments ✓ Renewal from carrier (when available) 	<ul style="list-style-type: none"> ✓ 24-36 months of monthly claim data with monthly enrollment ✓ Large Claimant Reports with diagnosis; run with time frames consistent with the monthly reports ✓ Large Claim reports should be provided in 12 month increments ✓ PPO Networks, PBMs, and Stop-Loss carrier utilized ✓ Current Administrative Fees and Services included ✓ Renewal from carrier ✓ Current / Renewal Stop-Loss contract type, deductible, and rates 	<ul style="list-style-type: none"> ✓ 24-36 months of monthly claim data with monthly enrollment ✓ Large Claimant Reports with diagnosis; run with time frames consistent with the monthly reports ✓ Large Claim reports should be provided in 12 month increments ✓ Case Management Reports on large claimants esp. Cancer, Renal Dialysis, Transplant status, Heart Conditions ✓ Current / Renewal Stop-Loss contract type, deductible, and rates (e.g., is medical/Rx covered under current?) ✓ PPO Networks, PBMs, and Stop-Loss Carrier utilized and rates charged

Helpful Hints

- Explanations of large increases or decreases of claims or members from one year to the next.
- Obtaining details on Large Claimants who are no longer on the plan, whose treatment is complete, where COBRA will expire during plan year or when Medicare will be primary are all details that can help your CDB quotes be more competitive.
- Details and policy information on any in-force riders, such as transplant, which may impact our proposal.